ELITE

NPTEL ONLINE CERTIFICATION

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Skill India
कौशल भारत - कुशल भारत



This certificate is awarded to

ROYSTON RICHARD NORONHA

for successfully completing the course

STRATEGIC SALES MANAGEMENT

with a consolidated score of **83%**

Online Assignments	24.17/25	Proctored Exam	58.5/75

Total number of candidates certified in this course: **819**

Prof. Kaushik Ghosh
Professor (Chemistry)
Coordinator CEC

JUL-SEP 2026
(8 week course)

Prof. Ranjana Pathania
Professor (BSBE)
Coordinator (NPTEL)

Indian Institute of Technology Roorkee

FREE ONLINE EDUCATION swayam शिक्षित भारत, उन्नत भारत

Roll No: NPTEL26MG89S162901136

To verify the certificate

No. of credits recommended: 3