ELITE

NPTEL ONLINE CERTIFICATION

(Funded by the MoE, Govt. of India)

Skill India
कौशल भारत - कुशल भारत

This certificate is awarded to



RAJU JALA

for successfully completing the course

STRATEGIC SALES MANAGEMENT

with a consolidated score of **62%**

Online Assignments	24.13/25	Proctored Exam	37.5/75

Total number of candidates certified in this course: **819**

Prof. Kaushik Ghosh
Professor (Chemistry)
Coordinator CEC

JUL-SEP 2026
(8 week course)

Prof. Ranjana Pathania
Professor (BSBE)
Coordinator (NPTEL)

Indian Institute of Technology Roorkee

FREE ONLINE EDUCATION swayam
शिक्षित भारत, उन्नत भारत

Roll No: NPTEL26MG89S157400229

To verify the certificate

No. of credits recommended: 3